

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

October 1, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$72,862	34
Lemar, Mike	Sunshine State Agency	\$60,488	25
Platinum Producers (\$30,000 - \$50,000)			
Gold Producers (\$10,000 - \$30,000)			
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$26,117	6
Ahlbum, Tim	Health Coverage Solutions	\$22,884	4
Borosak, William J. Jr.	Secure Financial Group, LLC	\$21,415	6
Benefit Plans of America, Inc.		\$21,128	5
Clark, John W.	Senior Solutions Insurance Agency	\$18,449	11
Hatton, Catherine E.	Long Island Insurance Solutions	\$18,340	19
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$16,643	7
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$16,068	1
Barta, Devin M.	Barta Insurance Agency	\$15,012	7
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$14,303	5
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$13,979	6
Senior Insurance Marketing, Inc.		\$13,968	5
James M. Gray, Inc.		\$12,960	3
Fraser, Daniel	Fraser Insurance Agency	\$12,840	2
Iwill Advisors, Inc.		\$12,840	2
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$12,649	5
Maisonet, Joseph	Maisonet Insurance Agency	\$12,420	3
Mednick, Scott E.	Professional Insurance Systems of Florida	\$12,216	7
Elite Insurance Partners, LLC		\$11,712	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$11,220	3
Schuler, James F.	Consumer Group Services, Inc.	\$10,812	2
Shackelford, Edward L.	The Assurance Group, Inc.	\$10,427	4
Silver Producers (\$5,000 - \$10,000)			
Mangini, Nicholas L.	Mangini Insurance Agency	\$9,948	3
Catron, Edward A.	Catron Insurance Agency	\$9,324	3
Lebowitz, Harry B.	Lebowitz Insurance Agency	\$7,224	1
Olguin, Loren A.	Olguin Insurance Agency	\$7,212	2
Hampton, Douglas S.	Hampton Insurance Agency	\$7,116	1
Maisto, Stephen	Senior Health Solutions	\$6,912	3
Concklin, Ron	Rosenberg-Concklin, Inc.	\$6,840	8
AmeriLife		\$6,382	7
Savage, Gina	Savage Insurance Agency	\$6,191	3
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$6,059	2
Agent Pipeline, Inc.		\$5,940	5
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$5,688	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$5,315	1
Chacon, Cesar	The Insurance Hub	\$5,172	2
Alan, Stuart	Senior Care Insurance Center	\$5,004	1

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Bronze Producers (\$2,500 - \$5,000)

Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$4,932	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$4,895	2
Warner, Russell G. III	Warner Insurance Agency	\$4,781	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$4,475	2
Stiffler, Harold	Stiffler Insurance Agency	\$4,452	1
Centerstone Insurance & Financial Svcs.		\$4,409	3
Wardell, Ronald P.	Wardell Insurance Agency	\$4,128	1
Howard, Michael	Howard Insurance Agency	\$3,960	1
Kamlet, David	Kamlet Insurance Agency	\$3,888	1
Misir, Chaitram B.	Misir Insurance Agency	\$3,888	1
Salmon, Sandra R.	Salmon Insurance Agency	\$3,888	1
Altschuler, David	Altschuler Insurance Agency	\$3,880	1
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$3,839	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$3,780	1
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$3,456	1
Klein, Stuart B.	Klein Insurance Agency	\$3,300	1
Newman, Michelle	Newman Insurance Agency	\$3,276	1
Chernoff, Michael D.	Chernoff Insurance Agency	\$3,275	1
Soucy-Snowman, Catherine	Soucy-Snowman Insurance Agency	\$3,215	1
Blackburn, Jerry M.	Blackburn Insurance Agency	\$3,191	1
Rosati, Lisa	Rosati Insurance Agency	\$3,191	1
Bennett, Don A. Sr.	Bennett Insurance Agency	\$3,084	1
Woodmen Insurance Agency, Inc.		\$3,041	5
Carran, John S.	Carran Insurance Agency	\$3,024	1
Loebig, George J.	Loebig Insurance Agency	\$3,024	1
Fatseas, Stefan J.	Fatseas Insurance Agency	\$2,927	1
Mann, Harvey S.	Mann Insurance Agency	\$2,927	1
Woods, Judith L.	Woods Insurance Agency	\$2,927	1
Yager, Gary J.	Yager Insurance Agency	\$2,848	1
Zimny, Robert S.	Zimny Insurance Agency	\$2,846	1
Adelson, Andy G.	Adelson Insurance Agency	\$2,844	1
Roebuck, Jay	Roebuck Insurance Agency	\$2,844	1
Whitt, Troy C.	Whitt Insurance Agency	\$2,676	1
Judah, Charles G.	MSIS, Inc.	\$2,675	1
Pickett, Charles O. Jr.	Pickett Insurance Agency	\$2,615	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$2,520	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

October 1, 2017

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Sheldon, Paul, CLU, ChFC \$16,068

Gold Producers (\$10,000 - \$15,000)

Stevens, Ray	\$13,508	Ahlbum, Tim	\$11,136
Siddique, Nayeem M.	\$13,068	Sachs, Kerry	\$10,144
Haass, David	\$11,712		

Silver Producers (\$5,000 - \$10,000)

Payant, Thomas A.	\$9,672	Potts, Krista L.	\$5,868
Delia, Brian	\$9,168	Jaffe, Joseph A.	\$5,688
Holzman, Robert	\$9,060	Catron, Edward A.	\$5,604
Lebowitz, Harry B.	\$7,224	Gilbert, Brian	\$5,448
Hampton, Douglas S.	\$7,116	Mankamy, Mary	\$5,424
Nyborg, Dana A.	\$7,104	Ortez, Philip B. Jr.	\$5,315
Mangini, Nicholas L.	\$6,432	Gold, Matthew	\$5,172
Olson, Landon	\$6,156	Drew, Erica A.	\$5,111
Soto, Mario	\$6,120	Alan, Stuart	\$5,004
Murphy, Stacy	\$6,095		

Bronze Producers (\$2,500 - \$5,000)

Wiedersum, Bryan F.	\$4,932	Ranney, Eugene	\$3,851
Warner, Russell G. III	\$4,781	Ehrlich, Carl F.	\$3,839
Johnson, Devin P.	\$4,656	Nordstrom, Timothy W.	\$3,780
Maisto, Stephen	\$4,608	Ottovogio, Xiomara	\$3,768
Molina, Mindie N.	\$4,536	Hackmeier, Jeff D.	\$3,708
Youngblood, Malton B.	\$4,452	Sellick, Bradley	\$3,707
Travis, Ann V.	\$4,391	Fraser, Daniel	\$3,672
Hargis, Mark D.	\$4,356	Palmer, Casey V.	\$3,671
Stevens, Sandra K.	\$4,307	Jacobs, Douglas M.	\$3,647
Dudek, Andrew C.	\$4,128	Zum Tobel, Marc	\$3,647
Llanes, Samuel A.	\$3,960	Boscardin, Daniel L.	\$3,552
Flynn, Jennifer	\$3,888	Lembcke, Julia	\$3,480
Kamlet, David	\$3,888	Rosen, Paul J.	\$3,456
Misir, Chaitram B.	\$3,888	Klein, Sylvia	\$3,396
Salmon, Sandra	\$3,888	Borjas, Israel	\$3,359
Altschuler, David E.	\$3,880	Klein, Stuart B.	\$3,300
Sweeney, Paul W.	\$3,863	Kahn, Peter S.	\$3,276

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Konz, Douglas J.	\$3,276	Yager, Gary J.	\$2,848
Newman, Michelle	\$3,276	Zarr, Laurie G.	\$2,846
Reyer, Jerome H.	\$3,276	Adelson, Andy G.	\$2,844
Chernoff, Michael D.	\$3,275	Boylan, Peter W.	\$2,844
Grzywa, Brandon	\$3,252	Gerner, Karen C.	\$2,844
Catron, Aaron C.	\$3,216	Graham, Christopher N., CLU	\$2,844
Soucy-Snowman, Catherine	\$3,215	Roebuck, Jay	\$2,844
Ripoll, Glenn A.	\$3,192	Lemieux, Deborah D.	\$2,784
Almond, John M.	\$3,191	Lemar, Fred W. Jr.	\$2,759
Dega, Brigett L.	\$3,191	Rush, Francine	\$2,688
Biederman, Julie	\$3,108	Abbatiello, Vincent	\$2,676
Bennett, Don A. Sr.	\$3,084	Jennings, Mark	\$2,676
Keating, Gizella	\$3,024	Kennedy, Stacey	\$2,676
Khan, Shameeza	\$3,024	Ringgold, Richard M.	\$2,676
Hanes, Darlene M.	\$2,927	Velilla, Belinda	\$2,676
Savage, Gina	\$2,927	Whitt, Troy C.	\$2,676
Tourville, Richard R.	\$2,927	Roberts, Horace A. III	\$2,675
Woods, Judith L.	\$2,927	Pickett, Charles O. Jr.	\$2,615
Zarins, Ivars	\$2,916	Mangini, Rosemary	\$2,592
Olguin, Loren A.	\$2,856	Ahmed, Nur N.	\$2,520